

Legal Expert Shares Insights at DECC Real Estate Exhibition



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At the DECC real estate exhibition, Mr. Bashar El-Nashef, Legal Director at Al-Majd Law Firm, discussed his firm's role in Qatar's growing real estate market. He explained that the firm, founded in 2018 by Muhammad Lahdan Al-Mohannadi, offers a range of legal services but specializes in corporate and commercial law. Their goal at the exhibition is to explore collaborations and provide legal support to investors looking to buy or rent properties in Qatar,

ensuring safe and transparent transactions.

Bashar highlighted the appeal of Qatar's real estate sector, citing the country's stable economy, modern infrastructure, and relaxed property ownership laws. These changes now allow 100% foreign ownership in designated areas, and investments exceeding \$1 million even qualify investors for permanent residency. Such developments, he noted, have increased interest among foreign investors.

He further explained that Qatar's real estate sector is well-regulated, minimizing the risk of fraudulent transactions. A real estate committee oversees disputes between developers and buyers, ensuring smooth processes. Bashar emphasized that this level of oversight distinguishes Qatar's market from others.

Bashar also shared insights into his personal journey. A Lebanese lawyer and member of the Beirut Bar since 2009, he holds a master's degree in corporate and commercial law from the University of London. He fondly recalled his upbringing in Qatar, where his father, one of the first lawyers in the country, began his legal career in 1976. Growing up in Qatar gave Bashar deep ties to the region, and he cherishes the opportunities it offers.

He concluded by praising Qatar's safety, welcoming nature, and strong economy, noting that it is an excellent place to live and work. His experiences reflect the country's potential for both personal growth and professional success.